# Minnesota



# Manufactured Homeowner Program

Program Manual: 85-17-MN-1-A-A (11/17)

New & Renewal Date: 11-14-2017 New & Renewal Date: 11-22-2017 American Modern Select Insurance Company (085)

#### Manufactured Homeowner

- Owner Occupied Multi or Single-Sectional Package
- Seasonal Byline / Seasonal Package
- Rental/Commercial Mobile Home
- Tenant Mobile Home





## TERRITORY DEFINITIONS



#### **TERRITORY 50**

| Anoka      | Chippewa | Goodhue   | Lac Qui Parle | Olmsted  | Rice      | Steele   | Washington      |
|------------|----------|-----------|---------------|----------|-----------|----------|-----------------|
| Beltrami   | Chisago  | Grant     | Le Sueur      | Pine     | Roseau    | Stevens  | Wilkin          |
| Blue Earth | Clay     | Hennepin  | McLeod        | Polk     | Scott     | Swift    | Winona          |
| Benton     | Dakota   | Isanti    | Meeker        | Pope     | Sherburne | Todd     | Wright          |
| Big Stone  | Dodge    | Kanabec   | Morrison      | Ramsey   | Sibley    | Traverse | Yellow Medicine |
| Carver     | Douglas  | Kandiyohi | Nicollet      | Renville | Stearnes  | Wasbasha |                 |

#### **TERRITORY 51**

Remainder of State

#### **TERRITORY 52**

Aitkin Becker Cass Crow Wing Hubbard Itasca Otter Tail St. Louis

## DIRECT BILL PREMIUM PLANS

**Direct Bill** is American Modern Insurance Group's own automated billing and processing system. With the completion of an easy application, this system will automatically produce a declarations page, bills and renewals. All policies can be dispatched from our office to the insured. Please inquire for details.

#### ANNUAL POLICIES

- 1. Paid in Full.
- 2. 4-Pay Plan 25% down with 3 installments. Collect the 25% down. We will bill in 3 installments which will be due by day 65, day 155, and day 245.
- 3. EFT Plan

   Two months down payment required with 10 additional installments automatically deducted from a checking or savings account. Collect the down payment and submit signed authorization form 00220-08-G with a voided check or withdrawal slip. The customer may choose the date of automatic withdrawal.

We accept these Credit Cards: Visa, Mastercard, American Express, and Discover.

A SERVICE CHARGE IS ASSESSED FOR EACH INSTALLMENT, <u>INCLUDING</u> THE DOWN PAYMENT. LATE PAYMENT FEES AND REINSTATEMENT/LAPSE CHARGES MAY APPLY.

## WHICH PROGRAM TO USE?

## **Multi-Sectional Package**

- Designed for multi-sectional homes that are owner occupied as the primary residence of the insured. (No rental or seasonal permitted)
- Minimum Value of \$1,000
- Maximum Value of \$200,000

#### **Single-Sectional Package**

- Designed for single-sectional homes that are owner occupied as the primary residence of the insured. (No rental or seasonal permitted)
- Minimum Value of \$1,000
- Maximum Value of \$200,000

#### **Mobile Home Program**

- Designed for homes that are owner occupied as the primary residence of the insured. This program offers your insured maximum flexibility by allowing them to choose the specific coverages they desire. (No rental or seasonal permitted)
- Minimum Value of \$1,000
- Maximum Value of \$200,000

### **Seasonal Mobile Home Program**

- Designed for any home that is not the primary residence of the insured, but is used by the insured on an intermittent, or non-continuous basis. Vacant or full-time rental homes are not eligible.
- Minimum Value of \$1.000
- Maximum Value of \$200,000

#### **Rental/Commercial Mobile Home Program**

- Designed for any home rented to others for residential purposes, or designed for any home used in a light office or professional capacity. (Beauty salons, day care centers, and stores or markets are not eligible)
- For rental schedules in excess of 100 units or \$2,000,000 total sum insured, call the Company.
- Rental schedules in the name of a mobile home park are ineligible.
- Short Term Rental The Lease Term must be less than 3 months and the insured must live within 100 miles of the property or the property must be managed by a property manager.
- Minimum Value of \$1,000
- Maximum Value of \$200,000

#### **Tenant Program**

- Designed to provide personal property coverage for individuals renting a manufactured home.
- Named Perils, including Burglary
- Minimum Limit of \$5,000
- Maximum Limit of \$50,000
- Named Perils Include:
  - Fire or Lightning
  - Windstorm or Hail
  - Explosion
  - Riot or Civil Commotion
  - Aircraft
  - Vehicles
  - Smoke
  - Vandalism or Malicious Mischief

- Burglary
- Falling Objects
- Weight of Ice, Snow, or Sleet
- Accidental Discharge or Overflow of Water or Steam

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- Freezing
- Sudden and Accidental Damage from Artificially Generated Electrical Current

# POLICY AND COVERAGE HIGHLIGHTS

|   | MULTI-SECTIONAL/                                   | MOBILE HOME                                    | SEASONAL                                       | RENTAL/                       | TENANT   |
|---|--|--|--|-------------------------------|--|
| COVERAGES   | SINGLE-SECTIONAL PACKAGE                           | PROGRAM  | MOBILE HOME                                    | COMMERCIAL                    | PROGRAM  |
| Comprehensive<br>Dwelling Coverage  | Included   | Included                                       | Included                                       | Included                      | N/A  |
| Comprehensive<br>Other Structures   | 10% of<br>Dwelling Limit                           | Optional                                       | Optional                                       | Optional                      | N/A  |
| Personal Property   | Comprehensive<br>50% of<br>Dwelling Limit          | Comprehensive<br>Optional                      | Comprehensive<br>Optional                      | Optional                      | Named Perils<br>Included                       |
| Mold and Remediation<br>Coverage Sub-Limit                                | \$3,500 Combined<br>Section I                      | \$3,500 Combined<br>Section I                  | \$3,500 Combined<br>Section I                  | \$3,500 Combined<br>Section I | N/A  |
| Personal Liability<br>Medical Payments<br>Damage to Property<br>of Others | \$50,000<br>\$500/\$25,000<br>\$500 per occurrence | Optional                                       | Optional                                       | N/A                           | Optional                                       |
| Animal Liability  | \$10,000 per occurrence                            | \$10,000 if Personal<br>Liability is purchased | \$10,000 if Personal<br>Liability is purchased | N/A                           | \$10,000 if Personal<br>Liability is purchased |
| Premises Liability  | N/A  | N/A  | N/A  | Optional                      | N/A  |
| Stated Value  | Included   | Included                                       | Included                                       | Included                      | N/A  |
| Replacement Cost For Partial Losses                                       | Optional   | Optional                                       | Optional                                       | Optional                      | N/A  |
| Personal Property<br>Replacement Cost                                     | Optional   | Optional                                       | Optional                                       | N/A                           | Optional                                       |
| Deductible  | \$500 All Perils                                   | \$500 All Perils                               | \$500 All Perils                               | Selected Options              | \$250 All Other Perils<br>\$500 Burglary       |
| Earthquake Coverage   | Optional   | Optional                                       | Optional                                       | Optional                      | N/A  |
| Breakdown Coverage  | Optional   | Optional                                       | Optional                                       | Optional                      | N/A  |
| Occasional Rental   | N/A  | N/A  | Optional                                       | N/A                           | N/A  |
| Identity Recovery   | Optional   | Optional                                       | Optional                                       | N/A                           | N/A  |

# SUPPLEMENTARY COVERAGES

|  | MULTI-SECTIONAL/<br>SINGLE-SECTIONAL                                       | MOBILE HOME  | SEASONAL  | RENTAL/   | TENANT  |
|--|--|--|---|---|---|
| COVERAGES  | PACKAGE  | PROGRAM  | MOBILE HOME   | COMMERCIAL  | PROGRAM   |
| Add'l Living Expense/<br>Loss of Use                                 | *20% of dwelling limit   | 10% of dwelling limit (\$30 per day, maximum)                    | *N/A  | *10% of dwelling limit<br>(\$30 per day, maximum)                     | 20% Per. Prop. Limit<br>(\$30 per day, maximum) |
| Antenna/Satellite Dish   | *\$500   | \$100  | \$100   | \$100   | \$100   |
| Collapse   | Included   | Included   | Included  | Included  | N/A   |
| Credit Card, Fund<br>Transfer Card, Forgery<br>and Counterfeit Money | \$1,000  | \$1,000  | \$1,000   | *N/A  | \$1,000   |
| Debris Removal Coverage  | Included   | Included   | Included  | Included  | N/A   |
| Emergency Removal  | *Reasonable Cost   | \$750  | \$750   | \$750   | Reasonable Cost                                 |
| Fire Dept. Service Charge  | *\$500   | \$250  | \$250   | \$250   | \$250   |
| Fire Extinguisher Recharge   | *\$250   | N/A  | N/A   | N/A   | N/A   |
| Food Spoilage  | *\$250   | \$100  | \$100   | \$100   | \$100   |
| Loss Assessment  | *\$1,000   | N/A  | N/A   | N/A   | N/A   |
| Reasonable Repairs   | Reasonable &<br>Necessary  | Reasonable &<br>Necessary  | Reasonable &<br>Necessary   | Reasonable &<br>Necessary   | N/A   |
| Reward Coverage  | *\$1,000   | N/A  | N/A   | N/A   | N/A   |
| Trees, Shrubs, Plants &<br>Lawns                                     | *5% of dwelling limit<br>(\$500 per item)                                  | \$200 limit<br>(\$100 per tree/lawn/<br>plant/shrub)             | \$200 limit<br>(\$100 per tree/lawn/<br>plant/shrub)                      | \$200 limit<br>(\$100 per tree/lawn/<br>plant/shrub)                  | N/A   |
| Per Occurance Ded.   | N/A  | N/A  | N/A   | Included  | N/A   |
| Total Loss Ded. Waiver   | Included   | Included   | Included  | Included  | Included  |
| Reward Coverage Trees, Shrubs, Plants & Lawns Per Occurance Ded.     | Necessary  *\$1,000  *5% of dwelling limit (\$500 per item)  N/A  Included | Necessary N/A \$200 limit (\$100 per tree/lawn/ plant/shrub) N/A | Necessary N/A \$200 limit (\$100 per tree/lawn/ plant/shrub) N/A Included | Necessary N/A \$200 limit (\$100 per tree/lawn/ plant/shrub) Included | N/A N/A N/A Included                            |

<sup>\*</sup>Supplemental Coverages are changed from the standard policy limits due to the Enhanced Coverage Endorsement #73111 (01/04), or the Rental/Commercial Occupancy Endorsement #73137 (01/04) or the Seasonal Home Endorsement #71986 (01/04), as it applies.

# PERSONAL AND PREMISES LIABILITY COVERAGES

| COVERAGE  |   | OPTIONA   | L LIMITS  |   |  |
|---|---|---|---|---|--|
| Personal Liability (01)   | \$50,000  | \$100,000   |   | \$200,000   | \$300,000  |
| , ,   | Included  | \$10.00   |   | \$25.00   | \$35.00  |
| Includes Medical Payments of \$500 e  | ach person, \$25,000 each o   | ·   |   | •   | ******   |
| Includes \$500 per occurrence for Dar   |   |   |   |   |  |
| Includes \$10,000 Animal Liability per  | occurrence.   |   |   |   |  |
| Increased Medical<br>Payments (02)  | \$1,00  | 00 / \$25,000<br>\$5.00   |   | \$2,000 / \$25,0<br>\$7.00  | 000  |
| Secondary Residence (08)<br>Premiums are shown per combination<br>must equal Personal Liability and Me  |   |   |   |   | l residence. Selected lin  |
|   | \$ <u>50,000</u>  | \$100,000   |   | \$200,000   | \$300,000  |
| \$500   | \$9.00  | \$10.00   |   | \$12.00   | \$14.00  |
| \$1,000   | \$10.00   | \$11.00   |   | \$12.00   | \$14.00  |
| \$2,000   | \$12.00   | \$14.00   |   | \$16.00   | \$18.00  |
| MOBILE HOME, SEASO  | NAL, & TENANT   |   |   |   |  |
| COVERAGE  |   | OPTIONAL  |   |   |  |
| Personal Liability (01)   | <u>\$25,000</u>   | \$50,000  | \$100,000   | \$200,000   | \$300,000  |
| I al also Mark and Decrease of \$500.   | \$20.00   | \$35.00   | \$45.00   | \$60.00   | \$70.00  |
| Includes Medical Payments of \$500 e  | •   |   |   |   |  |
| Includes \$500 per occurrence for Da  |   |   |   |   |  |
| Includes \$10,000 Animal Liability per  | occurrence.   |   |   |   |  |
|   | ** **   |   |   | 40.000 ( 40=  |  |
| Increased Medical   | \$1,00  | 00 / \$25,000<br>\$5.00   |   | \$2,000 / \$25,0<br>\$7.00  | 000  |
| Increased Medical Payments (02) Secondary Residence (08) Premiums are shown per combination limits must equal Personal Liability at   | n of Personal Liability & Me<br>nd Medical Payments Limits  | \$5.00  edical Payments limits s s. <b>Must provide locat</b>   | ion of additional   | \$7.00  as are for each <b>additiona</b> residences. Not availab                                    | al residence. Selected le for the Seasonal   |
| Increased Medical Payments (02) Secondary Residence (08) Premiums are shown per combination limits must equal Personal Liability as   | n of Personal Liability & Me  | \$5.00 edical Payments limits s   |   | \$7.00<br>ns are for each <b>additiona</b>  | ıl residence. Selected   |
| Increased Medical Payments (02) Secondary Residence (08) Premiums are shown per combinatio limits must equal Personal Liability at Program. \$500 \$1,000   | n of Personal Liability & Mend Medical Payments Limits  \$25,000  \$8.00  \$9.00                                  | \$5.00  edical Payments limits s s. <b>Must provide locat</b> \$50,000  \$9.00  \$10.00   | \$100,000<br>\$10.000<br>\$11.00  | \$7.00  as are for each <b>additiona</b> residences. Not availab  \$200,000  \$12.00  \$12.00       | al residence. Selected le for the Seasonal  \$300,000 \$14.00 \$14.00                |
| Increased Medical Payments (02) Secondary Residence (08) Premiums are shown per combination limits must equal Personal Liability at Program. \$500  | n of Personal Liability & Me<br>nd Medical Payments Limits<br>\$25,000<br>\$8.00                                  | \$5.00  edical Payments limits s s. <b>Must provide locat</b> \$50.000  \$9.00  | \$100,000<br>\$10.00  | \$7.00  as are for each <b>additiona</b> residences. Not availab  \$200,000  \$12.00                | al <b>residence</b> . Selected le for the Seasonal \$300,000 \$14.00                 |
| Increased Medical Payments (02)  Secondary Residence (08) Premiums are shown per combinatio limits must equal Personal Liability at Program.  \$500 \$1,000 \$2,000  Animal Liability Exclusion (32)                                      | n of Personal Liability & Mend Medical Payments Limits  \$25,000 \$8.00 \$9.00 \$10.00                            | \$5.00  edical Payments limits s s. Must provide locat  \$50,000 \$9.00 \$10.00 \$12.00  Premium Credit: \$3                          | \$100,000<br>\$10.00<br>\$11.00<br>\$14.00                                | \$7.00  as are for each <b>additiona</b> residences. Not availab  \$200,000 \$12.00 \$12.00 \$16.00 | al residence. Selected le for the Seasonal  \$300,000 \$14.00 \$14.00 \$18.00        |
| Increased Medical Payments (02)  Secondary Residence (08) Premiums are shown per combinatio limits must equal Personal Liability and Program.  \$500 \$1,000 \$2,000  Animal Liability Exclusion (32) Removes coverage for BI or PD cause | n of Personal Liability & Mend Medical Payments Limits  \$25,000 \$8.00 \$9.00 \$10.00  ed by any animal owned or | \$5.00  edical Payments limits s s. Must provide locat  \$50,000 \$9.00 \$10.00 \$12.00  Premium Credit: \$3                          | \$100,000<br>\$10.00<br>\$11.00<br>\$14.00                                | \$7.00  as are for each <b>additiona</b> residences. Not availab  \$200,000 \$12.00 \$12.00 \$16.00 | al residence. Selected le for the Seasonal  \$300,000   \$14.00   \$14.00   \$18.00  |
| Increased Medical Payments (02)  Secondary Residence (08) Premiums are shown per combination limits must equal Personal Liability at Program.  \$500 \$1,000 \$2,000  Animal Liability Exclusion (32) Removes coverage for BI or PD cause | n of Personal Liability & Mend Medical Payments Limits  \$25,000 \$8.00 \$9.00 \$10.00  ed by any animal owned or | \$5.00  edical Payments limits s s. Must provide locat  \$50,000 \$9.00 \$10.00 \$12.00  Premium Credit: \$3 in the care or custody c | \$100,000<br>\$10.00<br>\$11.00<br>\$14.00<br>.00<br>f an insured. Policy | \$7.00  as are for each <b>additiona</b> residences. Not availab  \$200,000 \$12.00 \$12.00 \$16.00 | al residence. Selected le for the Seasonal  \$300,000   \$14.00   \$14.00   \$18.00  |
| Increased Medical Payments (02) Secondary Residence (08) Premiums are shown per combinatio limits must equal Personal Liability at Program. \$500 \$1,000   | n of Personal Liability & Mend Medical Payments Limits  \$25,000 \$8.00 \$9.00 \$10.00  ed by any animal owned or | \$5.00  edical Payments limits s s. Must provide locat  \$50,000 \$9.00 \$10.00 \$12.00  Premium Credit: \$3 in the care or custody c | \$100,000<br>\$10.00<br>\$11.00<br>\$14.00                                | \$7.00  as are for each <b>additiona</b> residences. Not availab  \$200,000 \$12.00 \$12.00 \$16.00 | sl residence. Selected ale for the Seasonal  \$300,000   \$14.00   \$14.00   \$18.00 |

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\$35.00

\$49.00

\$55.00

\$60.00

\$20.00

Includes Medical Payments of \$500 each person, \$10,000 each occurrence.

# OPTIONAL COVERAGES

| COVERAGE  | Add On<br>Codes | DESCRIPTION (Annual rate unless otherwise noted  | i)                                      |
|---|-----------------|--|---|
| Antenna Coverage                                  | 78              | Multi-Sectional and Single-Sectional Programs – Policy includes \$500 of covera<br>Seasonal and Rental/Commercial programs – Policy includes \$100 of coveradd \$5.00 per each additional \$100 of coverage.   |   |
| Breakdown Coverage                                | MR              | Provides equipment breakdown protection for systems and appliances in the Not available on the Tenant program. <u>Deductible</u> <u>Rate</u> \$500  \$35.00  | e home.                                 |
| Builders Risk Coverage                            | DY              | Available on New Homes (under construction) and New Business only. Non-I<br>Not available on the Rental/Commercial or Tenant programs.   | Premium Bearing.                        |
| Deductible Options                                | 24              | To decrease the \$500 deductible to \$100, add \$40.00 per home.  To decrease the \$500 deductible to \$250, add \$25.00 per home.  To increase the \$500 deductible to \$1,000, deduct \$40.00 per home.  Does not apply to the earthquake deductible.  Not available on the Rental/Commercial or Tenant programs.  |   |
| Fire Department Service<br>Charge                 | 53              | Multi-Sectional and Single-Sectional Package – Policy includes \$500 of cover<br>Mobile Home, Seasonal and Rental/Commercial programs – Policy includes<br>To increase, add \$5.00 per each additional \$250 of coverage.  | \$250 of coverage.                      |
| Golf Cart Physical Damage and Liability Extension | T1              | Not available on policies without Personal Liability Coverage. Rate: \$35.00 Not available on the Rental/Commercial or Tenant programs.  | per cart.                               |
| Hobby Farming Coverage                            | 50              | This coverage extends Other Structures, Personal Property, and Liability Co not-for-profit farming operations conducted on the residence premises by tl \$40.00. Not available on the SeasonaL, Rental/Commercial or Tenant progr  | he insured. Rate:<br>ams.               |
| Identity Recovery                                 | RS              | For an additional premium, Identity Recovery coverage can be added to Ow occupancies. This coverage offers \$15,000 for expenses incurred by an insure of an identity theft discovered during the policy period. Additionally, the cove to an ID Recovery Case Manager who assists in the process of restoring the No deductible applies to this coverage.  Rate: \$20.00 per policy               | d as a direct result rage offers access |
| Occasional Rental                                 | 75              | The policy may be endorsed to give permission to rent the mobile home for purposes. Rate: \$15.00 per home. Available only on Seasonal program.  |   |
| Personal Property<br>Replacement Cost             | 20              | Limit of Liability must equal Personal Property Limit. Rate: \$10.00 per hom \$0.10 per \$100 of coverage. Not available on the Rental/Commercial program  |   |
| Replacement Cost for<br>Partial Losses            | 54              | The home must be insured to 100% of the home's replacement value. Available homes new to 30 years old. Rate: \$15.00. Not available on the Tenant prog   |   |
| Scheduled Personal<br>Property                    |                 | Coverage not provided for professional or business use.  Not available on the Seasonal or Rental/Commercial programs.  Do Not Bind limits in excess of \$20,000 in the aggregate, or \$2,500 for ar suitable explanation is required for total limits in excess of \$20,000. An appra 3 years, must be submitted for each item, set, or collection valued over \$2,500 for a suitable explanation. | isal, no older than<br>00.              |
|   | 43              | Arts, ceramics, china, antiques and heirlooms  | <b>Rate per \$100</b><br>\$ .35         |
|   | 13              | Audio or video recording devices, camcorders, cameras,<br>records, tapes, compact discs, laser discs and accessories   | \$1.85                                  |
|   | 22              | Books, manuscripts, tickets, photographs, stamp, card and<br>comic book collections  | \$ .45                                  |
|   | 27              | Coin collections   | \$1.90                                  |
|   | AP              | Computers, computer software, discs, equipment and accessories   | \$2.00                                  |
|   | 05<br>14        | <ul> <li>Furs</li> <li>Golfing Equipment meaning golf clubs, shoes and bags</li> </ul>   | \$ .50<br>\$1.00                        |
|   | 28              | Guns, ammunition, equipment and its accessories  | \$1.00                                  |
|   | 04              | Jewelry, watches, precious and semi-precious stones  | \$1.50                                  |
|   | 44<br>AL        | <ul> <li>Musical Instruments, their equipment and accessories</li> <li>Silverware, goldware, pewter and precious metals</li> </ul>   | \$ .55<br>\$ .35                        |
|   | AN              | Tools, building materials and supplies   | \$ .33<br>\$2.00                        |
|   | 18              | ➤ All Other  | \$2.00                                  |
| Trip Collision Coverage                           | 71              | Limited to 30 days, \$100 deductible. Each section of a Multi-Sectional is counit. Rate: \$35.00 per unit, per trip. Premium is fully earned. Not available program.   | e on the Tenant                         |
| Vacancy Permission                                | 59              | Rate: \$30.00 for the remainder of the policy year. Premium is fully earned. the Seasonal, Rental/Commercial or Tenant programs. Not available on Ne   |   |
| Water Backup of Sewers or Drain Coverage          | 74              | Provides coverage caused by water which backs up through sewers, drains, the surface of the ground. Not available on the Tenant program. Rate: \$10.0  |   |

# PREMIUM RATES FOR INCREASED OR OPTIONAL LIMITS OF OTHER STRUCTURES AND PERSONAL PROPERTY

|  |                 |           | Ra     | te per \$100 |        |  |
|--|-----------------|-----------|--------|--------------|--------|--|
|  | Add On<br>Codes | Territory | 50     | 51           | 52     |  |
| Multi-Sectional & Single-Sectional Package Program For each additional \$100 |                 |           |        |              |        |  |
| Other Structures   | 612             |           | \$1.35 | \$1.50       | \$1.22 |  |
| For each additional \$100<br>Personal Property                               | 512             |           | \$1.35 | \$1.50       | \$1.22 |  |
| Mobile Home & Seasonal Programs For each \$100 Other Structures              | 612/642         |           | \$1.35 | \$1.50       | \$1.22 |  |
| For each \$100<br>Personal Property  | 512/522         |           | \$1.35 | \$1.50       | \$1.22 |  |

# CREDIT / SURCHARGE

| Premium Surcharges and/or Credits may apply for the following: |                       |                                 |      |  |  |
|--|-----------------------|---------------------------------|------|--|--|
|  | Important Information | Rates                           | Code |  |  |
| Supplemental Heating Device Surcharge                          |                       | \$50 per home, per year         | 89   |  |  |
| Claim Free Discount/Surcharge                                  | 0 Claims              | -xx <sup>0</sup> / <sub>0</sub> | LO   |  |  |
|  | 2 Claims              | xx%                             | L2   |  |  |
|  | 3 Claims              | xx%                             | L3   |  |  |
|  | 4 Claims              | xx%                             | L4   |  |  |

# PREMIUM RATES FOR RENTAL/COMMERCIAL

|                                      |                  |            |        | Rate per \$100 |        |  |
|--------------------------------------|------------------|------------|--------|----------------|--------|--|
|                                      | Product<br>Codes | Territory: | 50     | 51             | 52     |  |
| Rental/Commercial Programs           |                  |            |        |                |        |  |
| \$100 Deductible Manufactured Home   | 312              |            | \$2.04 | \$2.24         | \$1.83 |  |
| \$100 Deductible Other Structures    | 632              |            | \$2.04 | \$2.24         | \$1.83 |  |
| \$100 Deductible Personal Property   | 552              |            | \$1.83 | \$2.02         | \$1.65 |  |
| \$250 Deductible Manufactured Home   | 3A2              |            | \$1.94 | \$2.14         | \$1.74 |  |
| \$250 Deductible Other Structures    | 6A2              |            | \$1.94 | \$2.14         | \$1.74 |  |
| \$250 Deductible Personal Property   | 5A2              |            | \$1.75 | \$1.92         | \$1.57 |  |
| \$500 Deductible Manufactured Home   | 3B2              |            | \$1.74 | \$1.91         | \$1.56 |  |
| \$500 Deductible Other Structures    | 6B2              |            | \$1.74 | \$1.91         | \$1.56 |  |
| \$500 Deductible Personal Property   | 5B2              |            | \$1.56 | \$1.71         | \$1.41 |  |
| \$1,000 Deductible Manufactured Home | 3C2              |            | \$1.93 | \$1.57         | \$1.28 |  |
| \$1,000 Deductible Other Structures  | 6C2              |            | \$1.93 | \$1.57         | \$1.28 |  |
| \$1,000 Deductible Personal Property | 5C2              |            | \$1.29 | \$1.42         | \$1.13 |  |
| \$2,500 Deductible Manufactured Home | 3D2              |            | \$1.02 | \$1.12         | \$0.92 |  |
| \$2,500 Deductible Other Structures  | 6D2              |            | \$1.02 | \$1.12         | \$0.92 |  |
| \$2,500 Deductible Personal Property | 5D2              |            | \$0.92 | \$1.01         | \$0.82 |  |

## UNDERWRITING GUIDELINES

#### **GENERAL RULES AND RATING INFORMATION**

Application MHO-MLD INS 22 (04/15) 1.

The application should be completed in modernLINK® and printed. The agent's and applicant's signatures are required. The completed and signed application must be kept on file and made available in the event of a claim or file audit.

Binding

- a. All applications should be entered completely into modernLINK. Rules in modernLINK will determine if coverage can be bound.
- b. If the quote is required to be submitted to underwriting for review, it is the agent's responsibility to notify the customer at the time of submittal that the risk is not bound.
- c. Unbound submitted applications in modernLINK that do not meet our underwriting guidelines will be declined and the agent will be notified by either phone or email.
- d. A notice will not go out to the customer so it is the agent's responsibility to notify the customer that a policy will not be issued.

The premium shall be rounded separately for each coverage to the nearest whole dollar.

The minimum **written** premium is **\$50** for all programs.

Homes 30 years old or newer may be insured to actual cash value, market value or replacement cost value.

Homes 31 years and older may be insured to either actual cash value or market value.

The dwelling limit is determined by adding the home's value (either the actual cash value, market value, or replacement cost value) plus the respective value of the attached structures, if any, excluding the value of the land.

When the home is insured for replacement value, Replacement Cost for Partial Losses, endorsement 73386 (01/04), must be attached to the policy for an additional premium. For assistance in determining the value of the home, modernLINK® will evaluate the dwelling limit selected. You may also use the M&S/B Mobile-Manufactured Housing Cost Guide.

Determine the age of the home as follows:

(effective year of the policy minus (-) model year of the home)

Whole Dollar Premium 3.

Minimum Written Premium 4.

Dwelling Limit/Insurance to Value

Age of Home Determination

9. Out of Park

10. Supplemental Heating Device

#### **DEFINITIONS**

1. Primary/Owner Occupied Mobile Home Manufactured homes and stationary travel trailers owned by the insured that are occupied on a **full-time** basis as the insured's primary residence for **at least five (5)** consecutive months.

(Homes may not be rented to others for any length of time.)

Manufactured homes and stationary travel trailers owned by the insured that are occupied on 2. Secondary/Seasonal Mobile Home an intermittent or **non-continuous** basis as the insured's secondary or seasonal residence for less than five (5) consecutive months. (Homes may not be rented to others for any length

of time.)

3. Rental/Commercial Mobile Home Manufactured homes owned by the insured that are rented to others, or homes used for light office, professional or institutional purposes. (Examples of light office usage are businesses

with very light or no customer traffic.)

4. Tenant An insured living in a rented manufactured home.

5. Doublewide/Multi-Sectional Home Multiple sections joined together to form one unit, as intended by the manufacturer.

6. Vacant Home Homes that are unoccupied whether or not the contents have been removed. 7. Other Structures

Structures on the dwelling premises which are not attached to the home. (Including septic

tanks.)

In Park Mobile home park with 26 or more occupied spaces.

Private property or mobile home park with less than 25 spaces.

Includes wood, coal, or pellet burning stoves, and any other heating devices that are not centralized. Permanently attached thermostatically controlled space heaters do not require the Supplemental Heating Device Surcharge. Portable space heaters or kerosene heaters are

ineligible.

#### **TEMPORARY SUSPENSION OF WRITINGS**

### IMPENDING SEVERE WEATHER - BINDING RESTRICTIONS AND PROCEDURES:

#### FOR UPDATES, CALL (888) 593-3032 OR VISIT OUR WEBSITE AT WWW.AMIG.COM. CHOOSE "AGENT AREA", SELECT "BINDING RESTRICTIONS".

During periods of severe weather, do not accept any applications for new coverage, requests to increase coverage limits, or requests to lower deductibles on existing policies. Impending severe weather includes, but is not limited to, tornado, flood, hurricane or tropical storm warnings and/or watches. Renewal policies may be written, provided there is no increase in coverage or lapse between policies.

#### **EARTHQUAKE - BINDING RESTRICTIONS AND PROCEDURES:**

Restrictions begin with the occurrence of an earthquake, or aftershock, of 5.0 Richter (or greater), and continues for a period of 72 hours for homes located in counties (in their entireties) within 100 miles of the epicenter. Do not accept any applications for new coverage, endorsements to existing policies, or increased coverage limits. Renewal policies may be written, provided there is no increase in coverage or lapse between policies.

#### **BRUSHFIRE- BINDING RESTRICTIONS AND PROCEDURES:**

No risk may be bound within a 25 mile radius of an existing brushfire. Renewal policies may be written, provided there is no increase in coverage or lapse between policies.

#### DO NOT BIND

#### Unacceptable

- Applicant has had ANY Fire, Theft, Liability, Water and/or Flood loss in the last five (5) years.
- 2. Homes with a **swimming pool**.
- Applications and requests for unscheduled personal property limits in excess of \$20,000 or 100% of the home limit, whichever is GREATER.
- Homes with built-on additions (attached structures) exceeding the size of the original mobile home.
- Homes equipped with a supplemental heating device that was not installed by the home's manufacturer or by a licensed contractor.
- Premises where large, unusual, exotic, vicious or potentially vicious animals exist.
- Homes that have been uninsured for eight (8) to thirty (30) days prior to requested effective date, unless new purchase.

#### But will be evaluated for acceptability by the Company if:

A suitable explanation is submitted with the application stating what steps have been taken to minimize and/or prevent future losses.

A fence, at least 4 feet high with locking gate, surrounds the pool,  $\mathbf{OR}$ ... the application is submitted **without liability** coverage.

A suitable explanation is submitted substantiating the requested limits.

Photos are submitted with the application showing the additions are of quality construction and are properly maintained. **Homemade** multi-sectional homes (2 single-wide units connected to form a multi-sectional) are **unacceptable**.

Supplemental heading device as explained in the definition.

Animal Liability Exclusion endorsement #73096 (01/04) for Owner and Seasonal and #73190 (01/04) for Tenant is attached to the policy; OR....application is submitted without liability coverage. Animals in this category include, but are not limited to, dogs with a previous bite history or vicious propensities, Dobermans, Chows, Rottweilers, Akitas, American Staffordshire Terriers (Pit Bulls), attack dogs and Wolf Hybrids (or any mix thereof), Ostriches, Emus, Horses, Farm or Ranch Animals, or any type of wild or exotic animal or pets.

Requires a signed No Loss letter submitted to your underwriting authority.

#### **INELIGIBLE RISKS IN ALL CASES . . . . . DO NOT SUBMIT!**

- 1. Applicants where income is derived from a commercial, farming or business operation (including day care operations) on the premises.
- 2. Homes that are in foreclosure or have mortgage payments 60 days or more past due.
- 3. Homes located on an island, or within 1000 feet of a seacoast or river.
- 4. Homes supported on poles or pilings (elevated).
- 5. Homes under construction or homes undergoing any renovations that require the home to be vacated, or not connected to utility services.
- 6. Homes where any supplemental heating devices are used as the primary source of heat.
- 7. Sites with prior occurrence of brushfires, floods, or landslides.
- 8. Vacant Mobile Homes.
- 9. Applicant is unemployed, other than retired or disabled.
- 10. Home has more than two lienholder/mortgagors.
- 11. Applicant has had three (3) or more property losses in the last five (5) years.
- 12. Applicant has had two (2) or more Fire, Theft, Liability, Water and/or Flood losses, in any combination in the last five (5) years.
- 13. Homes that have been uninsured for thirty-one (31) or more days prior to the requested effective date, unless new purchase.

## QUOTING PROCEDURE

#### Rate pages are not available for this progam.

Quoting and issuance of policies will only be available through **modernLINK.** If you do not have access to our Award Winning website, you may call Customer Care or your General Agent, whichever applies.

In **modernLINK**, an accurate quote will be ensured by entering all of the requested information. After the **ELIGIBLE PROGRAMS** page, you will be asked to verify some information about the applicant before the Insurance Score is ordered.

On this page is our disclosure to the insured that credit history as well as other third party reports may be ordered. **You must read this statement to the insured before proceeding.** Below is the text you will see:

In connection with this application for insurance, we may review your credit report or obtain or use a credit-based insurance score based on the information contained in that credit report. We may use a third party in connection with the development of your insurance score. We may also obtain loss history and other consumer reports using a third party. The above information may be used to develop your premium or to determine your eligibility for insurance.

Based on Insurance Score, if the quoted customer is not receiving the best rate, they must receive the Fair Credit Reporting Act (FCRA) notice. This is true even if they do not wish to proceed with the quote. **modernLINK** will print this notice when a quote or application is printed, or can be printed alone. If you are receiving a quote by phone, this notice will be faxed to you to give to the customer. If the customer is not in your office, you will need to mail the notice to that customer. This procedure satisfies the requirements of the Fair Credit Reporting Act.

## FORMS LIST

FOR REFERENCE ONLY - Policy Forms, Endorsements and Important Notices will vary by Program, coverages selected and whether the policy is new business or a renewal policy.

#### **POLICIES AND DECLARATION PAGE**

| Form Number            | Title   |
|------------------------|---|
|                        |   |
| M7022 (03/06)          | Homeowners Policy for Manufactured Homes - Minnesota                            |
| MT022 (03/06)          | Tenant Policy for Manufactured Homes - Minnesota                                |
| 0110-4269 (05/92)      | Free Form Declarations Page   |
|                        | NAME ATODY ENDODCEMENTS   |
| 72111 (07 (00)         | MANDATORY ENDORSEMENTS  Enhanced Coverges                                       |
| 73111 (07/09)          | Enhanced Coverage   |
| 73137 (01/04)          | Rental/Commercial Occupancy   |
| 71986 (01/04)          | Seasonal Home   |
| M7M22 (05/06)          | Mold and Remediation Exclusion - Minnesota                                      |
| M8S22 (09/04)          | Seasonal Home - Minnesota   |
| MTM22 (08/04)          | Tenant Policy Mold and Remediation Exclusion - Minnesota                        |
|                        | OPTIONAL ENDORSEMENTS   |
| M7I00 (01/04)          | Additional Insured Person – Residence Premises                                  |
| 71920 (10/06)          | Additional Party at Interest  |
| 73096 (03/06)          | Animal Liability Exclusion  |
|                        |   |
| M7200 (01/04)          | Builders Risk Coverage  |
| 71419 (10/06)          | Building Exclusion (Risk Code-P5)   |
| 71975 (10/06)          | Earthquake Coverage   |
| 72942 (08/07)          | Golf Cart Physical Damage and Liability Extension                               |
| M7F00 (09/10)          | Hobby Farming Coverage  |
| 72392 (08/04)          | Personal Property Replacement Cost - Minnesota                                  |
| 73386 (01/04)          | Replacement Cost for Partial Losses   |
| M7S00 (01/04)          | Secondary Residence   |
| 73255 (10/09)          | Scheduled Personal Property   |
| 73190 (01/04)          | Tenant Animal Liability Exclusion   |
| 71965 (10/06)          | Trip Collision Coverage   |
| 71966 (03/06)          | Vacancy Permission  |
| 73295 (07/98)          | Valuable Personal Property List   |
| M7W00 (05/07)          | Water Backup of Sewers and Drains   |
| 7MB00 (01/09)          | Equipment Breakdown Enhancement - \$500   |
| , ,                    | Notice of Cancellation or Nonrenewal  |
| ncrmn (11/00)          |   |
| MTQ22 (09/12)          | Personal Property Replacement Cost - Tenant                                     |
| MMD00 (12/10)          | Per Occurrence Deductible   |
| M7T00 (05/04)          | Total Loss Deductible Waiver  |
| MTS00 (02/09)          | Schedule Personal Property - Tenant   |
| M8O00 (02/05)          | Occasional Rental   |
| M7DR0 (08/09)          | Debris Removal Enhancement  |
| S4X00 (09/12)          | Identity Recovery Coverage  |
|                        | PERSONAL LIABILITY ENDORSEMENTS   |
| M7300 (01/04)          | Home Day Care Exclusion   |
| MT300 (01/04)          | Tenant Policy Home Day Care Exclusion   |
|                        |   |
| 71976 (08/10)          | PREMISES LIABILITY ENDORSEMENTS Premises Liability                              |
| 71970 (00710)          | Fremises Liability  |
|                        | APPLICATION AND IMPORTANT NOTICES   |
| IDR01 (04/11)          | Identity Recovery Coverage  |
| IN144 (12/13)          | Important Notice - Equipment Breakdown  |
| IN615 (09/06)          | Important Notice - Flood and Earthquake Exclusion                               |
| IN900 (03/12)          | Important Notice - Seasonal Coverage  |
| MHN18 (07/04)          | Notice Concerning Medical Payments Coverage for Residence Employees - Minnesota |
| MHN60 (04/04)          | Important Notice - Home Day Care  |
| MTN02 (04/04)          | Notice Concerning Medical Payments Coverage for Residence Employees - Minnesota |
| V9295 (11/05)          | Summary of Rights   |
| , ,                    | Manufactured Homeowners Insurance Application                                   |
| MHO-MLD INS 22 (04/15) | manuactured fromeowners insurance Application                                   |

# How To Reach Us

## Policy or billing questions

Call: 1-800-543-2644

Hours: Monday to Friday, 8 a.m. to 8 p.m. Eastern

Payment Lockbox Address: PO Box 740167, Cincinnati, OH 45274-0167

## modernLINK support

Call: 1-866-527-9583

Hours: Monday to Friday, 7 a.m. to 12 a.m. Eastern

Saturday and Sunday, 8 a.m.- 9 p.m.

After hours support handled by voicemail return call.

E-mail: systemsupport@amig.com

Hours: Monday to Friday, 7 a.m. to 12 a.m. Eastern

*Need Help?* Talk to your office's modernLINK Profile Administrator *OR* Click the Help Link at the upper right of the modernLINK screen.

## Report a claim.

Online: In modernLINK, under the Quotes and Policies

tab click the Claims link.

Call: 1-800-543-2644

**Fax:** 513-947-4046

#### Mail Address:

American Modern Insurance Group, Inc. Attn: Claims Processing

PO Box 5323

Cincinnati, OH 45201-5323

## Ordering sales or marketing materials

Access the Marketing Center Quick Link on the modernLINK home page.

